

PRICING MANAGER

JOB DESCRIPTION, October 2020

<u>www.clevylinks.com</u> is a fast-growing multinational start-up exclusively providing logistics solutions for B2C cross-border e-commerce and already a leader in its industry, especially with a grasp of +30% of the e-commerce drop-shipping volume from China. Operating since 2009, CLEVY is quickly expanding its global footprint in a mission to revolutionize international trade.

CLEVY team gathers talents from different industries (mail/parcel delivery, customs, transport, IT, on-line marketing, international trade, finance, government affairs, etc), located in four continents.

CLEVY creates a new position of Pricing Manager, to disruptively accelerate the structural growth of the company.

Main missions:

- Monitor the operational costs of the company,
- Develop CLEVY product costing and pricing tools,
- Produce CLEVY rates for different customers, taking into account the costs and market,
- Establish the Pricing standards and develop a team along the needs,
- Product owner for IT tools to provide automatic cost, rates and profitability of each product,
- The position may also extend to additional financial responsibilities according to the proven competence,
- Any other task that could be requested by the company CEO or CFO in relation.

Reporting to the company CEO, a French national based in China, and the CFO.

Office location: Paris or Shenzhen.

Requirements

- Graduate of an undergraduate diploma or above, preferably in sciences or maths economy,
- Above 5 years working experience in relevant fields and international environment,
- Skilled for calculations, data management, analytics,
- Perfect command of XLS,
- Excellent command of English, additional languages is a plus,
- Pro-active, self-motivated with sense of responsibility and quick learner,
- Well-organized with a positive "can-do" attitude towards challenge,
- Rigorous and well organized.
- Team spirit, good relational, communication and coordination capacity,
- Can work with some time pressure and meet deadlines.

Application: kindly send your CV and cover letter to clevyjobs@clevylinks.com